

World's largest vacation ownership,  
Wyndham Destinations selects  
StorageCraft OneXafe for their  
storage infrastructure

## Wyndham Destinations Profile

### WYNDHAM • DESTINATIONS

#### COMPANY

Wyndham Destinations

#### LOCATION

Australia

#### INDUSTRY

Hotels & Resorts

#### EMPLOYEES

1,000+

#### STORAGECRAFT SOLUTIONS

6 OneXafe 4412

## About Wyndham Destinations

Wyndham Destinations Asia Pacific develops, markets and sells vacation ownership interests in the Asia Pacific region. They have steadily grown over the years after their first purchase in the Asia Pacific Region in the late 1990s. Currently, Wyndham Destinations serve a network of 51 vacation ownership resorts and more than 58,000 owners.



## StorageCraft OneXafe

In 2018, Wyndham Destinations Asia Pacific went to market in search for a storage platform that would support their new audio recording project that had the potential to reach into the 100s of terabyte of storage.

They were introduced to StorageCraft's Brisbane-based Territory Manager who presented his object-based scale-out storage solution that would meet their data management and protection requirements.

## The Challenge

As the world's largest vacation operation outside of North America, Wyndham Destinations Asia Pacific new project 'Project 99' had the potential to run into the 100s Terabytes of data with no real ability to forecast storage growth. The challenge they faced was finding a platform with inbuilt local and remote replication to emulate a cloud style solution that would not continually increase and erode their budget.

As a hotel based company with 23 sites nationwide and over 300 terabytes of both voice and video data, Wyndham Destinations required a solution that could be efficiently rolled out to each of their locations and could provide a sense of security when necessary for team members to record sales process. The solution needed to be scalable and easily accessible to replay data on request, at any given time.

## The Solution

StorageCraft worked very closely with Wyndham Destinations to understand their specific storage requirements; the OneXafe scale-out object-based storage platform ticked all the boxes, and would offer them all the capabilities required to scale to their demanding project needs, and also allow for team members to feel more confident with internal procedures.

In November 2019, Wyndham Destinations went through a seamless implementation of their OneXafes appliances. It now allows them to easily replicate data between different locations, as well as reducing the storage footprint, thanks to OneXafe deduplication and compression features.

With so much business-critical data at stake, OneXafe also provides Wyndham Destinations the reassurance that its data can quickly and easily be restored in case of a successful ransomware attack. OneXafe takes immutable snapshots every 90 seconds, that simply cannot be overwritten, encrypted or deleted by ransomware or users, thanks to its patented distributed object store that prevents this to happen. This is a key component of Wyndham Destinations' overall data security strategy.



We required a solution that allowed us to easily verify the sales process that was promised to our customers. The OneXafe solution gives us the ability to be able to access and use that data and keeps us honest when it comes to the audit process.

- Clive Hawkins, Senior Director IT, Wyndham Destinations



The OneXafe solution we implemented has worked very well for us. We are very pleased that we have received the results we were promised and look forward to expanding our future capabilities with StorageCraft.

- Clive Hawkins, Senior Director IT, Wyndham Destinations

## The Result

Wyndham Destinations has experienced a number of significant benefits since engaging with StorageCraft. The OneXafe solution offers them scalability through a simple to use platform that team members in their head office can utilise as well as select staff nationwide. This is vital as it offers a sense of security and confidence to team members. Wyndham Destinations have witnessed so many positives since implementing OneXafe, one of the biggest being scalability for current and future projects.

In addition their current voice and video data, Wyndham Destinations will continue to extend their usage of the OneXafe solution to include other rapidly growing data pools.



**Learn more**

[storagecraft.com](https://storagecraft.com)



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**About OneXafe**

[www.storagecraft.com/au/products/onexafe-overview](https://www.storagecraft.com/au/products/onexafe-overview)



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